

SANTA ANA DISTRICT OFFICE
FY 2016 504 THIRD PARTY LENDER RANKINGS
AS OF 5/31/2016



TOP 3 LENDERS

#1 ZIONS FIRST NATIONAL BANK
14
\$8,307,687

#2 JPMORGAN CHASE BANK, N.A.
13
\$13,499,017

#3 CIT BANK, N.A.
12
\$9,532,750

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	Zions First National Bank	14	\$8,307,687	\$593,406
2	JPMorgan Chase Bank, National Association	13	\$13,499,017	\$1,038,386
3	CIT Bank, National Association	12	\$9,532,750	\$794,396
4	Bank of the West	8	\$16,098,338	\$2,012,292
5	HomeStreet Bank	8	\$7,096,612	\$887,077
6	MUFG Union Bank, National Association	7	\$10,938,500	\$1,562,643
7	Plaza Bank	7	\$6,974,800	\$996,400
8	Bank of America, National Association	7	\$5,642,145	\$806,021
9	Wells Fargo Bank, National Association	6	\$12,587,300	\$2,097,883
10	Pacific Premier Bank	5	\$8,618,250	\$1,723,650
11	East West Bank	4	\$6,172,000	\$1,543,000
12	California United Bank	4	\$3,637,400	\$909,350
13	Citizens Business Bank	4	\$2,925,490	\$731,373
14	Citibank, N.A.	3	\$4,979,200	\$1,659,733
15	Redding Bank of Commerce	3	\$3,229,000	\$1,076,333
16	Rabobank, National Association	3	\$1,386,615	\$462,205
17	City National Bank	3	\$1,257,608	\$419,203
18	First Choice Bank	2	\$19,649,319	\$9,824,660
19	Torrey Pines Bank	2	\$8,390,531	\$4,195,266
20	AltaPacific Bank	2	\$7,487,436	\$3,743,718
21	U.S. Bank National Association	2	\$3,557,500	\$1,778,750
22	California Bank & Trust	2	\$2,135,000	\$1,067,500
23	Bank of America California, National Association	2	\$1,771,600	\$885,800
24	Farmers & Merchants Bank of Long Beach	2	\$1,525,000	\$762,500
25	First-Citizens Bank & Trust Company	2	\$1,270,000	\$635,000
26	First Commercial Bank (USA)	2	\$825,000	\$412,500
27	Quaker City Bank, A Division of	1	\$13,320,000	\$13,320,000
28	BBCN Bank	1	\$11,150,000	\$11,150,000
29	Silvergate Bank	1	\$7,788,000	\$7,788,000
30	Community Bank	1	\$5,600,000	\$5,600,000
31	BBCN Bancorp, Inc	1	\$4,382,500	\$4,382,500
32	Technology CU	1	\$3,200,000	\$3,200,000
33	Mega Bank	1	\$3,057,000	\$3,057,000
34	OneWest Bank, FSB	1	\$2,890,000	\$2,890,000
35	Capital Bank	1	\$2,534,600	\$2,534,600
36	Banc of California, National Association	1	\$2,528,400	\$2,528,400
37	Comerica Bank	1	\$1,309,000	\$1,309,000
38	Valley Business Bank	1	\$931,500	\$931,500
39	Union Bank	1	\$930,000	\$930,000
40	First State Bank	1	\$787,500	\$787,500
41	First Foundation Bank	1	\$592,500	\$592,500

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
42	Bank of Southern California, National Association	1	\$580,000	\$580,000
43	CommerceWest Bank	1	\$526,961	\$526,961
44	The Bancorp Bank	1	\$515,662	\$515,662
45	Zions Bancorporation	1	\$485,200	\$485,200
46	Evolve Bank & Trust	1	\$470,000	\$470,000
47	South County Bank, National Association	1	\$455,000	\$455,000
48	Pacific Western Bank	1	\$414,000	\$414,000
49	Frontier Bank, FSB d/b/a El Paseo Bank	1	\$376,500	\$376,500
50	Pacific Enterprise Bancorp	1	\$291,000	\$291,000
51	Alaska USA FCU	1	\$242,000	\$242,000
52	Pacific Enterprise Bank	1	\$148,500	\$148,500
<i>TOTAL:</i>		<i>155</i>	<i>\$234,999,921</i>	<i>\$1,516,129</i>